

# Member Benefits Guide



# Contact

## Your representatives and advisors

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# Our partners, your advantage

By collaborating with a large network of carefully selected partners, ARQ gives you access to quality products and services at preferential prices.



## What our partners bring you



### Time savings

Verified, structured, and secure offers. No need to negotiate with each supplier!



### Rebates and savings

Annual cashback rebates redistributes — worth several million dollars.



### Reliability and expertise

Ethical partners who understand the industry.



### Personalized support

Whether through our partners or our team—we're here to maximize your savings.



### Purchasing power

The strength of the network gives you access to exclusive agreements!



## Strength in numbers

Whether you are an independent restaurant or a large chain, every agreement negotiated by ARQ adapts to your reality. **Thanks to the power of its 5,200+ members**, you benefit from exclusive offers without needing to be a major player.

# Solutions & Services

ARQ speaks on your behalf to all levels of government, ensuring your establishments thrive under favorable conditions.



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**Advocate for your interests**



Our Information hotline answers all your questions about laws and regulations through trained information agents.



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**Keep you informed**

5 Regional *Salons*  
ARQ *Contacts*



You'll find more than 50 exhibitors per event. By participating, you can save up to 20% on your membership renewal!

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**Organize events**



## Three major wins in 2024–2025

- › Creation of penalties for no-show
- › Maintain the tax credit on tips
- › Removal of the tax stamp requirement for microbrewery beer

## Three major issues underway

- › Simplifying the renewal of work permits for temporary foreign workers
- › Secure the employer's right to manage tip sharing
- › Eliminating the tax stamp for all alcoholic beverages

# Benefits

## from our partners

### Payments & Management

#### PAYMENTS SOLUTIONS

Take advantage of competitive pricing (Interchange + 0.18%) and receive a semi-annual cashback rebate of 0.05% on your total credit card transaction volume (Visa, Mastercard, American Express).

Preferential  
rates +  
Cashback  
rebate



#### POINT OF SALES SOFTWARE

A Revenu Québec-certified solution for Web SRM

Benefit from a 6% cashback rebate on the monthly fee and the number of POS requested on the Colossale Cloud POS software.

6%  
cashback  
rebate



#### PAYROLL AND HUMAN RESOURCES MANAGEMENT SOLUTIONS

Benefit from a 15% discount on recurring payroll and self-service fees with Desjardins Employer Solutions. Get the same quality services at a lower cost!

15%  
discount



#### WASTE COLLECTION

Receive a 3% cashback rebate on billed services. Enviro Connexions also offers a minimum discount of 15% during the first year of a 5 year agreement.

3%  
cashback  
rebate



### Fuel & Energy

#### NATURAL GAS

Stabilize your budget and avoid market fluctuations with a guaranteed fixed price on your natural gas and compression gas consumption.

✓  
Guaranteed  
fixed price



#### GASOLINE

Enjoy a discount of 2.5¢ for every litre of gas purchased for your vehicle fleet, delivery service or personal consumption.

Save  
2.5¢/L



#### PROPANE GAS

Get competitive and fixed prices as well as 1.25¢ in cashback per liter of propane purchased. Also, get peace of mind with an automatic delivery service and 24-hour emergency assistance.

1.25¢/L  
cashback  
rebate



## Insurance

### PREVENTION MUTUAL GROUP

Benefit from daily assistance in the management of your CNESST files, as well as a discount of up to 25% on your contributions, thanks to our prevention mutual. In addition, receive a minimum of 13-18% cashback rebate on your invoice at Telus Santé.

### INSURANCE

Take advantage of commercial, group and personal insurance services tailored to your needs and benefit from substantial savings on the many types of coverage offered. In addition, discover the selective group insurance program: a unique way to attract and retain your employees!

**13% to 18%**  
cashback rebate

Up to 25%  
discount on your  
premium



✓  
Custom  
coverage



## Our collaborators

### TILL ROLLS

Buy your paper rolls for cash tills and enjoy a personalized inventory management service.

✓  
Personalized  
service



### INTERNATIONAL RECRUITING

Get 10% off the services of E&FARM, a company specializing in recruitment, local and international selection, immigration, integration, and language training for the hospitality industry.

**10%**  
discount



### AI RECEPTIONIST

Get 20% discount on all Sadie AI plans.

**20%**  
discount



### LEGAL ASSISTANCE

Enjoy a 15% discount on fees billed by Dufresne Hébert Comeau Avocats, in addition to obtaining a free 30 minutes consultation yearly.

**15%**  
discount



### LOCAL AND INTERNATIONAL RECRUITMENT

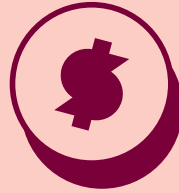
Benefit from exclusive discounts ranging from 15% to 30% on all Workin Group services, along with complimentary offerings including training sessions and a comprehensive analysis of your HR organization.

**15% to 30%**  
discount





**\$ Programme d'achats**



**Oh!**

**3,413**  
participating  
members  
in 2025

**370M\$**  
purchase  
volume with  
our partners

**9,7M\$**  
cashback rebates  
given last year

Earn a  
**rebate**  
with 100+ suppliers

**Buy.  
Earn.  
Smile.**

**Oh!**  
Take advantage of  
**surprise promos**  
from our partners  
and save big.

**\$**  
Receive your  
**cashback rebate  
cheque** directly by  
mail every quarter.

**😊**  
Efficiently manage  
your purchases  
thanks to our  
**rebate reports.**

Check out all our  
current promotions!





**Wow!**

**Gordon**<sup>®</sup>  
SERVICE ALIMENTAIRE

**Gets you a 1% cashback rebate on your purchases**  
from our official distributor,  
Gordon Food Service\*

**What you typically save with GFS**

Spend \$156K, **get back 3.15%**  
— that's **\$4,914** a year!

**Maximize**  
your rebate with  
our cumulative  
options!

**Rebate**

**OPTION - Monthly average purchase per delivery**

\$1,200 - \$2,000	<b>+ 0.25%</b>
\$2,000 - \$3,000	<b>+ 0.50%</b>
\$3,000 or over	<b>+ 0.75%</b>

**OPTION - Gordon Food Service private brands**

Dry and canned products	<b>+ 1.00%</b>
Fresh and refrigerated products	<b>+ 0.50%</b>
Frozen products	<b>+ 1.00%</b>
Non-food items	<b>+ 1.50%</b>
Proteins	<b>+ 0.50%</b>

**Yes!**

**OPTION - More options**

Fresh fruits and vegetables	<b>+ 1.50%</b>
Have your payments preauthorized (14 days or less)	<b>+ 0.25%</b>
Place your orders online	<b>+ 0.25%</b>

# The following cashback rebates are only applicable on purchases from Gordon Food Service\*



- Gets you a **cashback rebate up to 2.2%** on Martin Dessert brand items purchases.



- Gets you a **2% cashback rebate** on cooked and vacuum-seal meat (beef, pork and chicken).



- Gets you a **3% cashback rebate** on Solina Canada brand items purchases.



- Gets you a **2% cashback rebate** on Galco, Flamingo, Lafleur, Prince and Olymel processed products.



- **Up to 2% cashback rebate** on your purchases of Export Packers seafood products, including the Ocean Jewel and Toppits brands.



- Gets you a **1% cashback rebate** on standardized meat portions purchases (pork and beef).
- Gets you a **1% cashback rebate** on your purchases of fresh fish and seafood.



- Gets you a **5% cashback rebate** on Barilla products purchases.



- Gets you a **4% cashback rebate** on your purchases of Kraft and Heinz products.



- Gets you a **2% cashback rebate** on all À Table! and Forever Chef purchases.



- Gets you a **2% cashback rebate** on your purchases of Gastronomia products.



- Gets you a **2% cashback rebate** on Fromages CDA products purchases.



- **Up to 6% cashback rebate** on your purchases of Canards du Lac Brome.



- **Up to \$5 cashback rebate per crate** on your purchases of McCain products.



- Gets you a **4% cashback rebate** on your purchases of Mejicano products.



- Gets you a **1.5% cashback rebate** on your restaurant kitchen equipment and accessories purchases.



- Gets you a **2% cashback rebate** of Humanity Bakery companies of pizza doughs, pastry shells and vol-au-vent.

\*Certain conditions apply. A \$10 monthly management fee, plus tax, will be deducted from the rebate.

# Entegra Guide

Gets you **additional rebates** available on products purchases from more than 80 manufacturers at Gordon Food Service.

Check out these **must-have deals!**



Get up to 10%  
**extra rebate**  
on select products



Liquid eggs, hard-boiled eggs, prepared eggs (free-range)



**+ 6-10%**



Disposable packaging items



**+ 6-10%**



Bakery products



**+ 6-10%**

Check out all 6 categories



Beverages

Fresh & dairy products

Frozen products

Packaging

Grocery

Equipment



Explore the full catalog

## Direct purchases\*

On top of all discount available from Gordon Food Service, the following partners are offering rebate when you buy directly from them.



- Gets you a **starting cashback rebate of 7%** of Wonderbrands purchases.

LACTALIS SERVICES  
ALIMENTAIRES



- Gets you a **\$0.11 cashback rebate per litre** (milk or cream).
- Gets you a **\$0.15 cashback rebate per kilogram** (yogurt). Purchased through Lactalis's direct distribution network.
- Gets you a **\$0.16 cashback rebate per kilogram** on cheese or butter. Also available through **Gordon**  
SERVICE ALIMENTAIRE



- Gets you a **3.5% cashback rebate** on fresh fruits and vegetables.
- Gets you a **1.5% cashback rebate** on any other products purchased from JG Fruits et Légumes.



Compagnie  
d'embouteillage  
Coca-Cola  
Canada Limitée

- **Up to \$4 in cashback rebate per crate** on Coca-Cola products. Also available through **Gordon**  
SERVICE ALIMENTAIRE  
*Gordon Food Service cashback rebate not applicable.*



- Gets you a **15% cashback rebate** on national brands cleaning products through Diversey direct distribution network. Also available through **Gordon**  
SERVICE ALIMENTAIRE and **v-to**



- Gets you a **2% cashback rebate** on standardized meat portions purchases (pork and beef).
- Gets you a **2% cashback rebate** on your purchases of fresh fish and seafood.



- Gets you a **3% cashback rebate** on all purchases of V-TO products through their distribution network.

## Beers\*



- Get **up to \$20 back per case** on all Labatt beer purchases.  
*Rebate amounts may vary depending on your agreement with this partner.*



- Gets you a **cashback rebate up to 13%** on all your beer purchases at Distribution Bucké for the following microbreweries and beverages: **MicroBrasserie Charlevoix\*** - **Bièrie Shelton** - **Alchimiste Microbrasserie** - **Collectif Brassicole Ensemble**: Microbrasserie des Cantons, Microbrasserie La Memphré, Bières biologiques Boldwin\*\* - **Flirt Drinks**

\*Cashback rebate available for the gluten-free products section.

\*\*Cashback rebate available only for the organic products section.

# Wine catalog

ARQ Buying Program members: boost your rebate with select wines — earn up to 15%! Simply wow!

Take a first look at the selection!

Up to  
**15%**  
cashback  
rebate!



+7%

Chablis Moillard  
France - 750 ml  
Hektars



+15%

Cabernet-Syrah JP Chenet  
France - 750 ml  
Hektars



+7%

Sauvignon Blanc  
New Zealand - 750 ml  
Oyster Bay



+7%

Pinot Noir  
New Zealand - 750 ml  
Oyster Bay

**Oh!**

**Wow!**



Gets you a 7% cashback rebate on selected Oyster Bay and Barossa Valley Estate brand products.

Up to 15% cashback rebate on selected products from the finest wine-growing regions of France and the world.



More items here!



# Quebec Local Food Catalog

**1,500+**  
local products  
to discover

ARQ, together with its partners, presents the Quebec Local Food Catalog: 1,500+ products, all distributed by Gordon Food Service and certified by Aliments du Québec.

Check out these products!



1257363

Le Pont Tournant Cheese  
Fromages CDA



1413622

Corn tortillas  
Mejicano



1315617

Asian sesame dressing  
Kraft Heinz



1463663

Triple chocolate crunch  
Martin Dessert



4331348

Boneless duck breast  
Canards du Lac Brome



1454741

Cooked pork tomahawk  
Paul le Gourmet



Sign up for the **Aliments du Québec**  
on the Menu program

Honoring establishments that highlight  
Quebec products. Curious about the program?

Check out [alimentsduquebec.com](https://alimentsduquebec.com)

Catalog





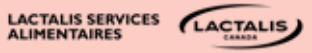
**Yes!**

## Save by buying local!

The PROGRAM is proud to partner with ALIMENTS DU QUÉBEC to help showcase local products from Québec!



## Our partners



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Our partners, your advantage

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Solutions & Services

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Purchase Program

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Entegra Guide

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Wine Catalog

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Quebec Local Food Catalog



restauracion.org

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